

Program Name: **B. Com BPS**

Program specific Outcomes

A student completing this program will be able to:

PSO1: The students will be able to apply accounting knowledge in practice and will be able to demonstrate knowledge in setting up computerized books of accounts.

PSO2: Students will be able to demonstrate knowledge of fundamental principles of Income tax and GST as it applies to a wide variety of business types.

PSO3: Students will be able to interpret various laws applicable to business.

PSO4: To apply basic statistical, mathematical and operational research tools to summarize and analyze quantitative information for decision making.

PSO5: Students will be able to develop ethical behaviour in decision making processes related to various business areas.

PSO6: To analyze financial market structure and make decisions about profitable financial resources to park funds and also to predict market conditions and behaviour from customer and supplier point of view.

PSO7: This Programme aims at developing professionals to meet the industry requirements. It will help students to conquer the requirement of business outsourcing function.

Course outcomes for all courses offered by the department:

Semester	Course Code	Course name	Course Outcomes Student completing this course is able to
1	BPS-1501	Fundamentals of Accounting	1. Identify where and when to record various business transactions in the books of accounts. 2. Maintain record of various transactions of entity under different situation
1	BPS-1502	Human resource management	1. Learn development, implementation, and evaluation of employee's recruitment, selection, and retention plans and processes. 2. Administrate and contribute to the design and evaluation of the performance management program. 3. Develop, implement, and evaluate employee orientation, training, and development programs. 4. Analyse labour laws applicable in factory and industry.
1	BPS-1502	Principles of Management	1. Explain the functions of management. 2. Elaborate planning and planning process 3. Define and explain Motivation, Leadership and its theories

			4. Explain Controlling and several techniques of the same.
1	BPS-1101	Business Economics	<ol style="list-style-type: none"> 1. Analyse operations of markets under varying competitive conditions 2. Analyse causes and consequences of unemployment, inflation and economic growth 3. Develop the ability to explain core economic terms, concepts, and theories
1	BPS-1102	Business Statistics	<ol style="list-style-type: none"> 1. Calculate and analyze correlation between different variables. 2. Calculate and analyze association between different attributes. 3. Business forecasting and different usages of business forecasting for different situations
1	BPS-1103L	Computer Applications (Ms –Word, Excel, Power Point, Access, Front Page & SPSS)	<ol style="list-style-type: none"> 1. Demonstrate usage of text processing with the help of MS Word Application. 2. Analyze data with the usage of MS Excel Application. 3. Create and present a presentation prepared with the help of MS Powerpoint. 4. Create database and budget by using MS Access and the front page application. 5. Have basic ideas on functions of SPSS software
1	FC-1034	Communication Skills- I	<ol style="list-style-type: none"> 1. Learn in detail different types of Communication 2. Improve skills of writing Business Letters, Resume etc. 3. Prepare a communication for the presentation.
1	EG-1654	Soft Skills Development	<ol style="list-style-type: none"> 1. Create a character which shall be capable of adaptability, Flexibility with the changing needs. 2. Manage Time and stress by analyzing waste and creating strategies. 3. Improvise reading skills by using several techniques.
2	BPS-2501	Financial Accounting	<ol style="list-style-type: none"> 1. Make necessary accounting entries. 2. Explain the meaning of certain key terms 3. Keep accounts of Partnership firms
2	BPS-2502	Corporate Accounting	<ol style="list-style-type: none"> 1. Apply accounting principle to record capital transactions. 2. Prepare final accounts of a company 3. Evaluate goodwill and shares of a company 4. Maintain proper record at the time of liquidation of the company
2	BPS-2101	Business Law	<ol style="list-style-type: none"> 1. Interpret the laws mentioned and content covered in the syllabus. 2. Learn the practical application of law in their life. 3. Guide and take decisions based on the provisions of law applicable to particular cases.

2	BPS-2102	International Business Environment	<ol style="list-style-type: none"> 1. Analyze the business environment globally. 2. Interpret interconnections of cultural, political, legal and economic systems of various countries of the world. 3. Identify forms of business ownership and international business opportunities for product demand outside
2	BPS-2103	Business Mathematics	<ol style="list-style-type: none"> 1. Explain the concepts and use equations, formulae, and mathematical expressions and relationships in a variety of contexts 2. Apply the knowledge in mathematics for solving business problems 3. Analyse and demonstrate mathematical skills required in mathematically intensive areas in Economics and business.
2	EG-2301	Environmental Studies	<ol style="list-style-type: none"> 1. Describe a system, component, or process to meet desired needs within realistic constraints such as economic, environmental, social, political, ethical, health and safety, manufacturability, and sustainability. 2. Critically analyze technical subject matter (written or oral) for scientific merit, apply learned environmental knowledge and understanding to solve technical /research problems in new contexts.
2	FC-2031	Communication Skills - II	<ol style="list-style-type: none"> 1. To provide an overview of various skills required for communication. 2. To put in use the basics of grammar. 3. To learn the pronunciation of different words in communication.
2	BPS-3501	Management accounting	<ol style="list-style-type: none"> 1. Interpret financial statements 2. Prepare cash flow and funds flow statements 3. Help management in decision making
3	BPS-3502	Commercial Law	<ol style="list-style-type: none"> 1. Describe in Indian Contract Act about the application of provisions to Agency, Bailment etc. 2. Learn provisions relating to Transfer of Property in goods and Conditions and Warranties attached in the Sale of Goods transactions. 3. Apply law relating to Partnership firms in India.
3	BPS-3503	Marketing research	<ol style="list-style-type: none"> 1. Define the basic concepts related to marketing research. 2. Analyzing how to research in Apply a research in the marketing area. 3. Role of consumer panel in marketing research. 4. Knowledge of how to handle the product with different consumer behavior and competition
3	BPS-3504	Finance and accounts for BPS	<ol style="list-style-type: none"> 1. Understand need of Outsourcing

			<p>2. Understand Processing of various transactions in various Departments like, Accounts Payable, Accounts Receivable etc.</p> <p>3. Understand the importance of Quality and Management of Quality in BPS.</p>
3	BPS-3505	Insurance For Business Process Services	<p>1. Demonstrate knowledge of insurance contracts and provisions, and the features of life and health insurance, and employee benefit plans.</p> <p>2. Demonstrate knowledge of the operation and management of insurance entities, and the economic implications of organizational design and structure.</p> <p>3. Develop skills to facilitate insurance product cost and pricing, marketing, and distribution.</p>
3	BPS-3950	Interpersonal skills	<p>1. To acquire the skills for self-management, applying emotional intelligence etc.</p> <p>2. To demonstrate problem solving skills and make ethical decisions</p> <p>3. To acquire the qualities of being a good team member.</p> <p>4. To learn how to manage time, stress at management level.</p>
3	BPS-3506L	Computerized accounting (tally)	<p>1. create company, enter accounting voucher entries including advance voucher entries, do reconcile bank statement and also print financial statements, etc. in TallyERP.9 software</p> <p>2. maintain inventory accounts in Tally.</p> <p>3. acquire required skill and can also be employed as Tally data entry operator</p>
4	BPS-4501	Financial management	<p>1. Learning on topics such as capital budgeting and debt management will help students better manage their money.</p> <p>2. They can critically evaluate the financial objectives of various types of organizations and the respective requirements of stakeholders</p> <p>3. It may help students to assess the factors affecting investment decisions and opportunities presented to an organization</p>
4	BPS-4502	Income tax - I	<p>1. Understand basics of Income Tax in India and various tax authorities.</p> <p>2. Find out Residential Status of Assessee.</p> <p>3. Calculate Taxable Salary Income and understand tax planning for that.</p> <p>4. Calculate Taxable Income from House Property and understand tax planning for that.</p>
4	BPS-4504	Indian financial system	<p>1. To describe the financial system</p> <p>2. To explain relation of savings and investments to economic growth</p>

			3. To elaborate various Financial Instruments used in the financial market.
4	BPS-4503	Banking for BPS	<ol style="list-style-type: none"> 1. To explain the various services offered and various risks faced by banks. 2. To make them aware of various banking innovations after nationalization. 3. To identify the risk faced by the Banks in delivering services to customers.
4	BPS-4505	Cost accounting	<ol style="list-style-type: none"> 1. Identify different types of costs 2. Identify ways to reduce and control different costs 3. Help in decision making
4	BPS-4402	Company Secretary & Functions	<ol style="list-style-type: none"> 1. Explain roles and responsibilities of a Company Secretary 2. Explain the statutory provisions relating to requirements of conducting meetings. 3. Learn how to do secretarial correspondence with different stakeholders.
4	FC-4035	Ethics and Corporate Governance	<ol style="list-style-type: none"> 1. learn about the ethics and its importance in life. 2. explain different theories and models in ethics. 3. elaborate linkage between ethics with business, religion, society etc.
5	BPS-5501	Managing business processes – I	<ol style="list-style-type: none"> 1. Synthesize the principles of organizational strategy and process design. 2. Document processes using a process mapping tool. 3. Importance of quality management system in BPS industry. 4. Role of BPO in process management.
5	BPS-5502	Capital markets for business process services	<ol style="list-style-type: none"> 1. Identify various instruments in Capital Market 2. Understand working of Derivatives and Risk management associated with it. 3. Learn about Mutual funds and operations in that. 4. Understand basics of Investment Banking
5	BPS-5503	Principles and practice of auditing	<ol style="list-style-type: none"> 1. Conduct proper auditing work 2. Analyse check system and control system implemented into the organisation 3. Maintain proper record of all necessary documents including vouchers
5	BPS-5504	Income Tax - II	<ol style="list-style-type: none"> 1. Compute income under the head Profit and Gains from Business or Profession, Capital Gain, Income From Other Sources. 2. Compute total Income and Tax Liability of an Individual assessee. 3. Do Tax planning with respect to various deductions available under Chapter VI-A of Income Tax Act, 1961 4. Provide consultancy as well as advisory with respect to Investment Tax and Planning
5	BPS-5505	Business ethics and corporate	<ol style="list-style-type: none"> 1. At the end of the course, a student will be able to:

		social responsibility	<ol style="list-style-type: none"> 2. Describe the methods of encouraging ethical behavior 3. Acquire a basic and clear understanding of philosophical ethics 4. To understand the principles of moral decision-making in global business 5. To understand the concept of corporate social responsibility
5	BPS-5506	Campus to corporate transition	<ol style="list-style-type: none"> 1. Develop communication skills. 2. Build self-confidence on the work floor by learning business etiquettes. 3. Develop broad career plans and evaluate the employment market, further they may identify the organization to get good placement and accordingly match the job requirements and skill sets for that job.
5	FC-5040	Learning from world leaders	<ol style="list-style-type: none"> 1. To study in detail, the personality and mission of the leader. 2. To apply the same in their own life.
6	BPS-6501	Managing BPS II	<ol style="list-style-type: none"> 1. Manage overall business processes in BPS industry 2. Take a systematic approach to solve problems 3. Take steps to Improve business process 4. Calculate and manage risk involved in different circumstances faced by business.
6	BPS-6502	Indirect Tax	<ol style="list-style-type: none"> 1. Explain basics of GST. 2. Interpret and Apply Exemptions in GST. 3. Find the Time and Value for the Supply. 4. Calculate and decide on Input Tax Credit available or not in supply.
6	BPS-6503	Human resource management	<ol style="list-style-type: none"> 1. Learn development, implementation, and evaluation of employee's recruitment, selection, and retention plans and processes. 2. Administrate and contribute to the design and evaluation of the performance management program. 3. Develop, implement, and evaluate employee orientation, training, and development programs. <p>Analyse labour laws applicable in factory and industry.</p>
6	BPS-6504	Operations research	<ol style="list-style-type: none"> 1. Set up decision models and use some solution methods for optimization problems. 2. Use CPM and PERT techniques, to plan, schedule, and control project activities. 3. Define and formulate linear programming problems
6	BPS-6505	Entrepreneurship development	<ol style="list-style-type: none"> 1. Have the ability to discern distinct entrepreneurial traits 2. Know the parameters to assess opportunities and constraints for new business ideas 3. Design strategies for successful implementation of ideas

			4. write a business plan
6	FC-6032	Consultancy Skills	1. Understand basics of Consultancy 2. Learn how to develop business plan 3. Learn how to manage and grow the consulting firm 4. Identify major practice areas in consulting
6	BPS-6401	E- commerce	1. Define e-commerce and describe how it differs from e-business. 2. Identify and describe the unique features of e-commerce technology and discuss their business significance. 3. Describe the major types of e-commerce 4. Systematic approach of web presence of businesses. 5. E commerce threats and risks.